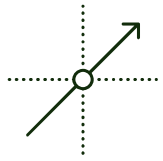


September 2024

OpenMinds 2024 'P50' Outlook

Energy & Climate Trajectory and Gaps to Close

OpenMinds 'P50' Outlook Objectives



Develop a **non-biased view** of where we're really heading on energy supply & consumption, power, and emissions





Quantify **what's needed to close the gap** between our current energy mix and what's needed to affordably and efficiently bend the curve



Provide an **annually-refreshed perspective to track** global & US progress against the Dual Challenge and to identify high-impact areas for improvement

OpenMinds 'P50' Outlook Scope and Contributors

2035 forecasts included in the 'P50' Outlook

	 Global	 US
Energy Demand	✓	✓
Supply Mix	✓	✓
Emissions	✓	✓

Developed and reviewed by industry leaders

MODEL CREATION



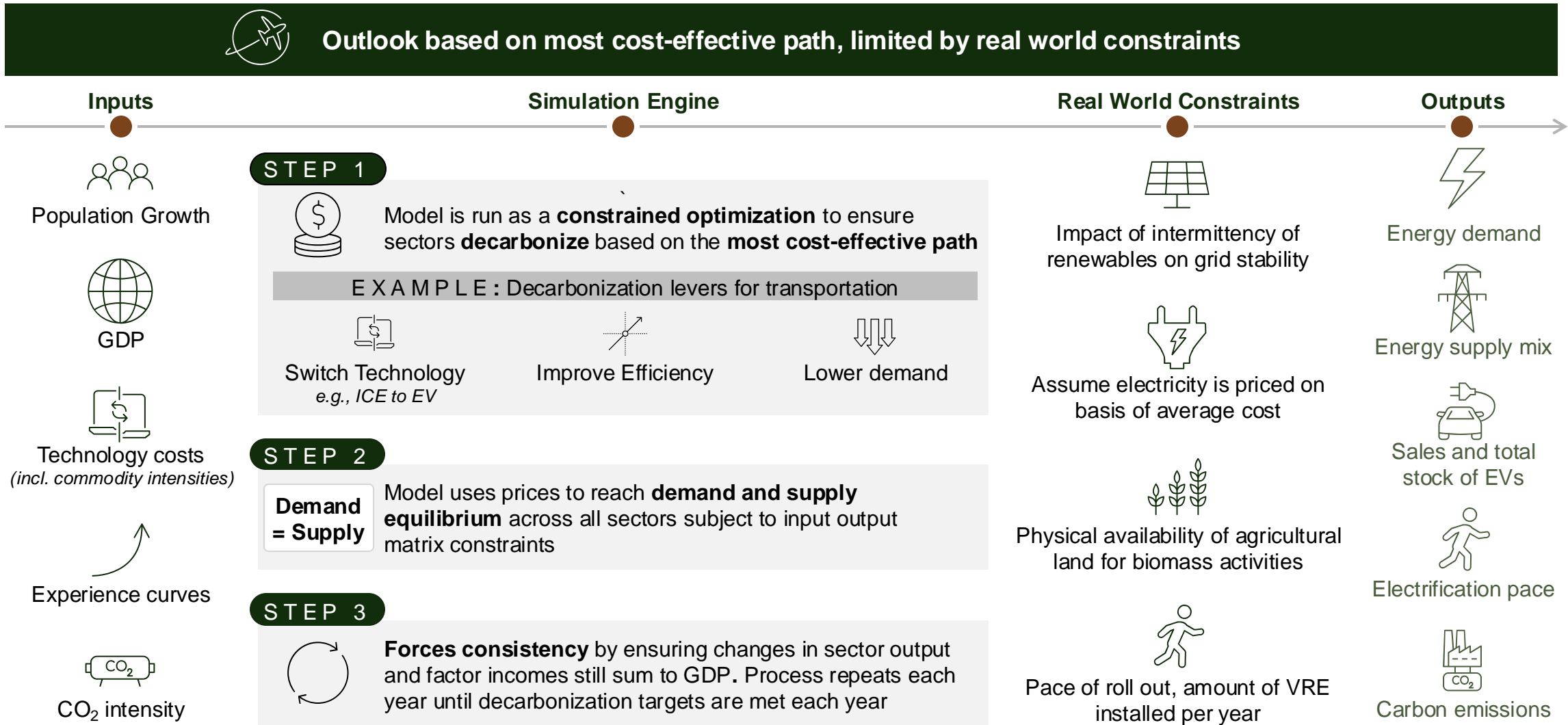
Copenhagen Economics



EXPERT REVIEW



How the Intersect Model Works



OpenMinds 'P50' Outlook Key Model Assumptions

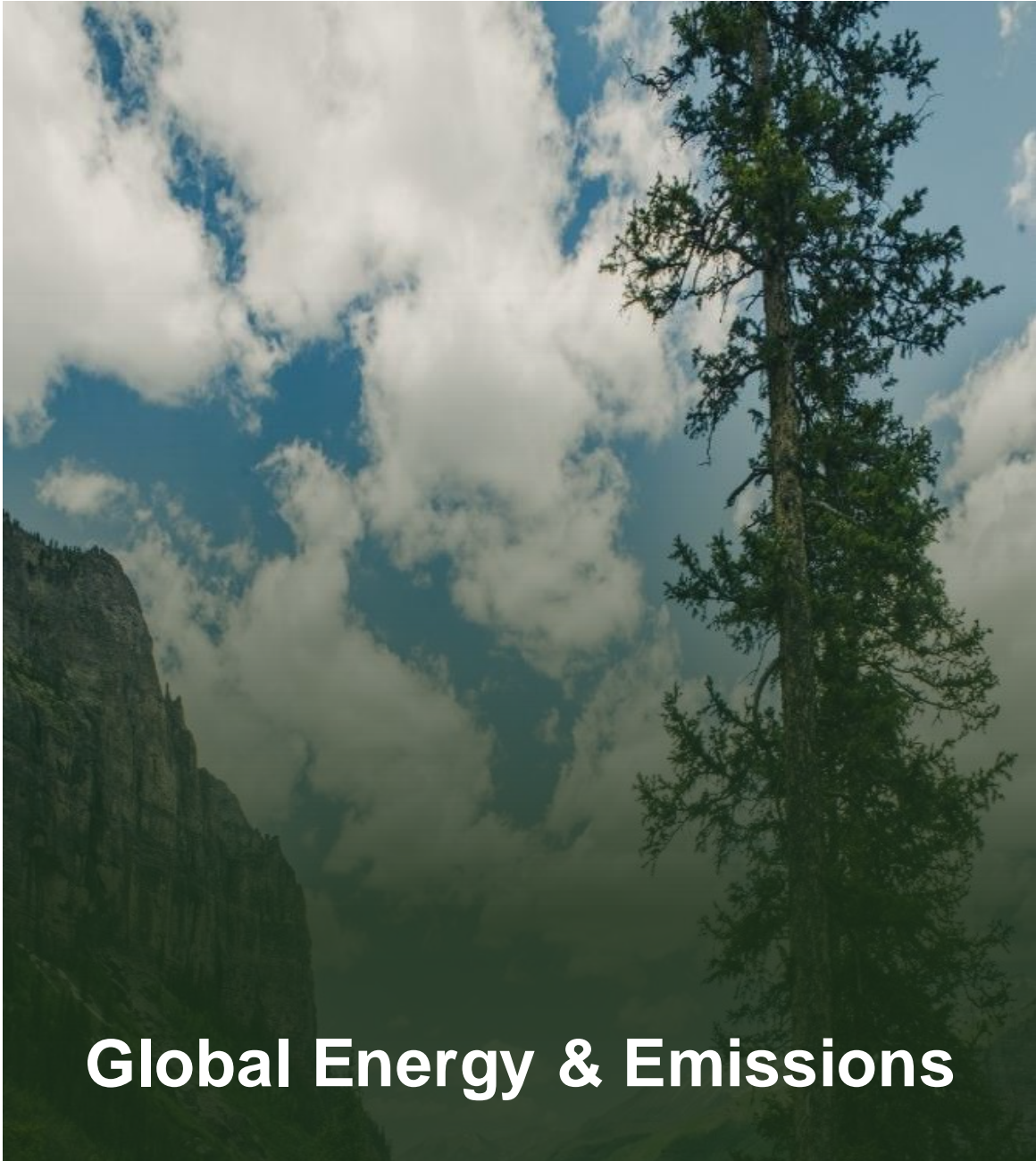
/ PRELIMINARY

Key assumptions			2023	2030	2035
Energy and Electricity Demand	GDP growth (%)	Global	2.6	2.7	2.7
		USA	2.0	1.7	1.9
	Energy intensity ¹	Global	3.8	3.4	3.0
		USA	3.7	3.4	3.1
	EV sales penetration (% of new car sales)	Global	17	45	64
		USA	10	35	55
Electricity demand from data centers and AI (TWh)	Global	400	1,060	1,230	
	USA	117	351	406	
Power Sector	US Value-Adjusted Levelized Cost of Electricity (VALCOE, \$/MWh)	Solar	60	64	62
		Wind	64	71	77
	LCOE learning rate ² (%)	Solar	20		
		Wind	15		
	Capacity factor (%)	Solar	18	19	20
		Wind ⁴	35	38	40
	Battery storage intensity ³ (%)	Global	2	8	11
		USA	6	19	22

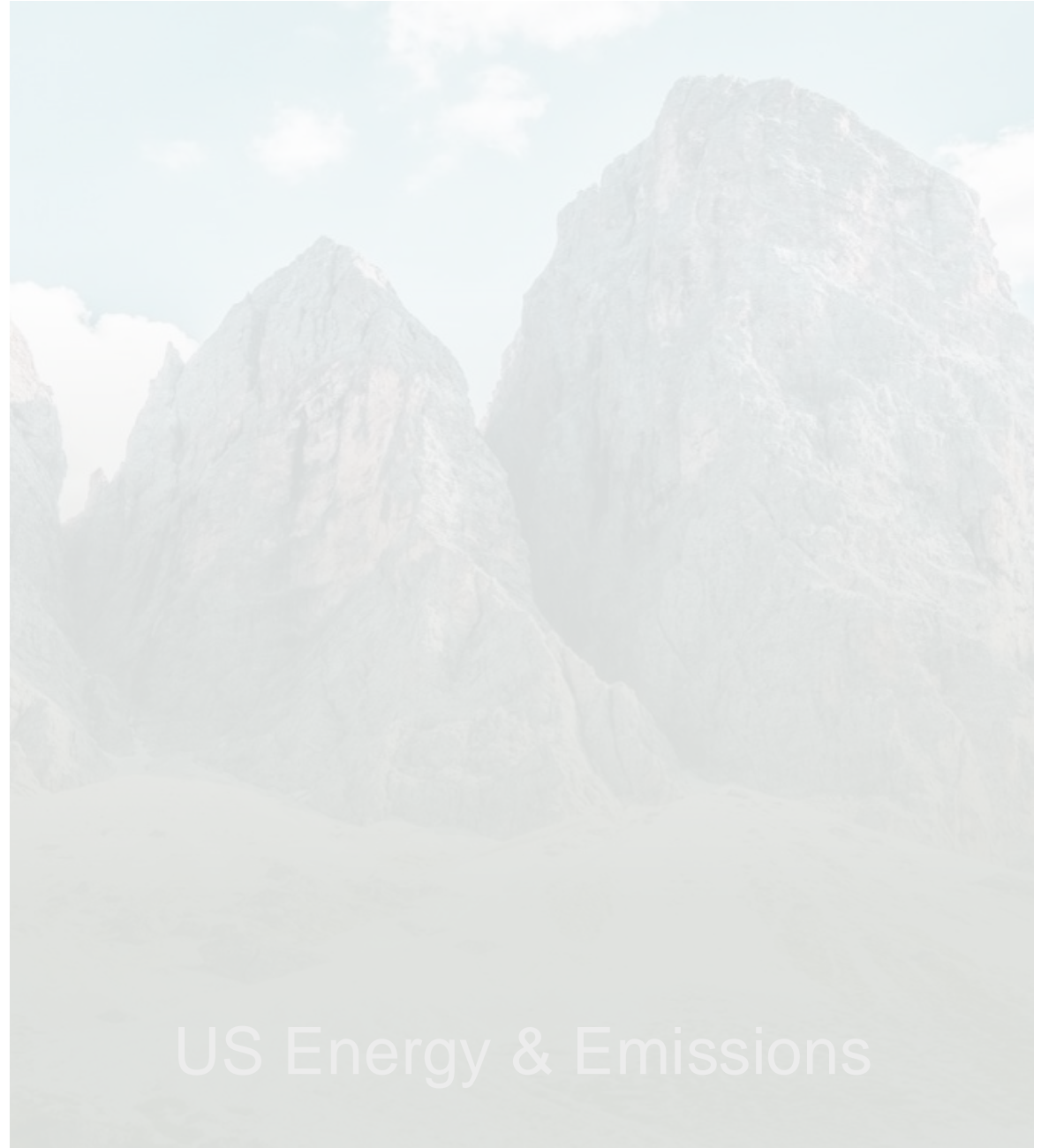
Questions answered by model

- 1 What is the outlook for **energy demand** and which sectors will drive growth?
- 2 How will the **energy mix** shift in coming years?
- 3 What does **emissions trajectory** look like through 2035?

Note: ¹Energy intensity shown in terms of total final consumption (EJ) per purchasing power parity (PPP) in trillion dollars (T\$). ²LCOE learning rate is the percentage decrease in LCOE for every doubling of installed capacity. ³Battery storage intensity calculated as the total installed battery capacity as a % of total installed variable renewable energy (wind and solar) capacity. ⁴Wind capacity factor provided as weighted averages across offshore and onshore
Source: IEA, Goldman Sachs, IRENA



Global Energy & Emissions

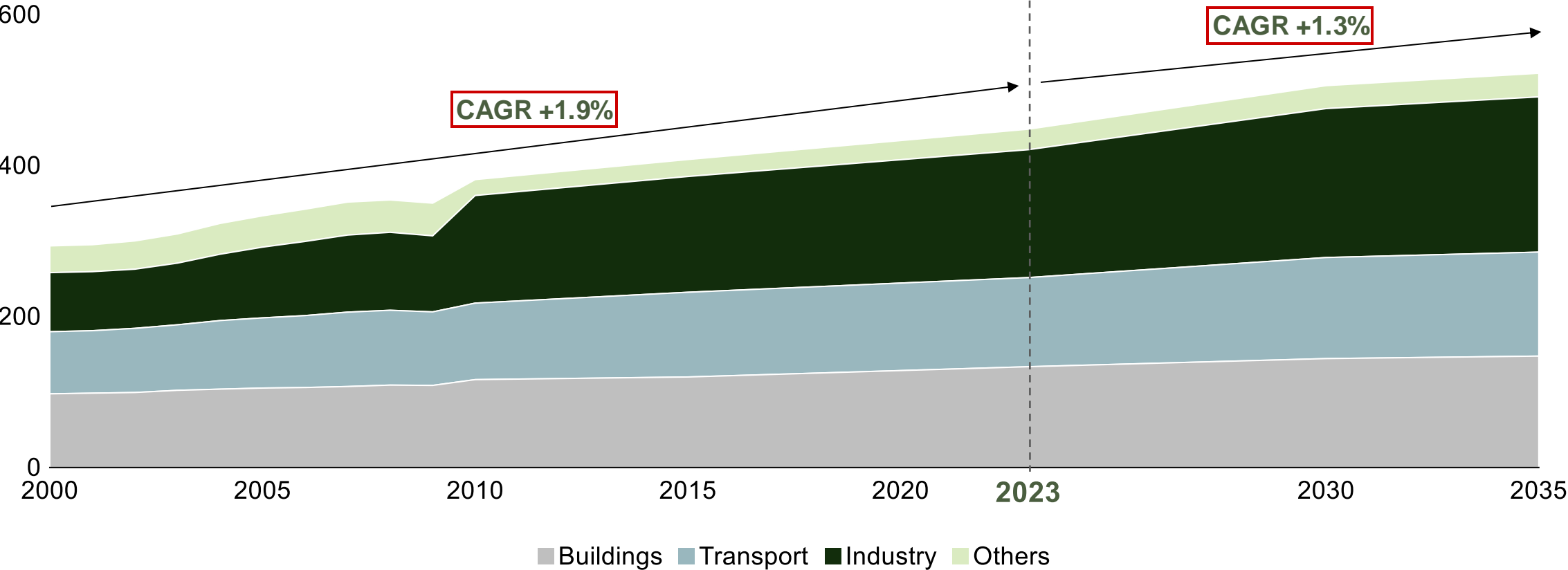


US Energy & Emissions

Global Energy Demand is Expected to Rise Driven by Consumption Growth in Buildings and Industry Sectors

1 | ENERGY DEMAND

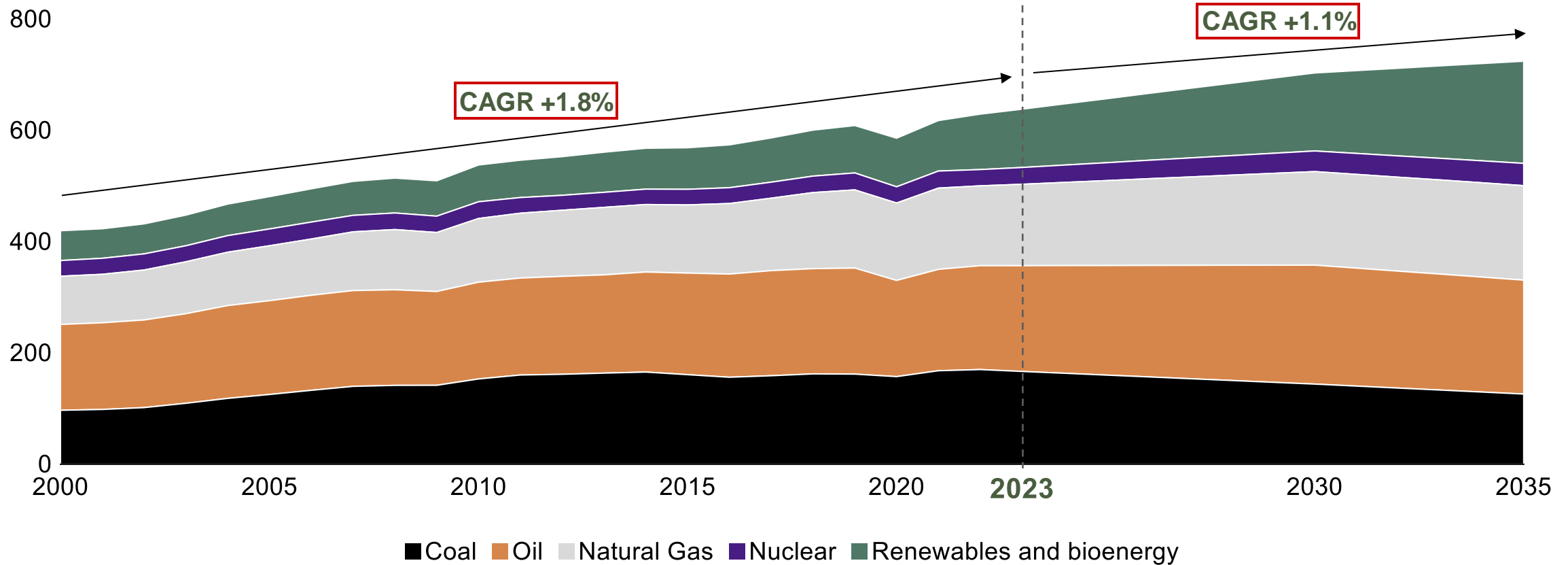
Global total final consumption by end sector (EJ)



Source: Intersect_{SM} Carbon & Energy Transition CGE Model; IEA WEO 2023

Renewables are Forecast to Continue to Phase Out Coal in Global Energy Supply Mix

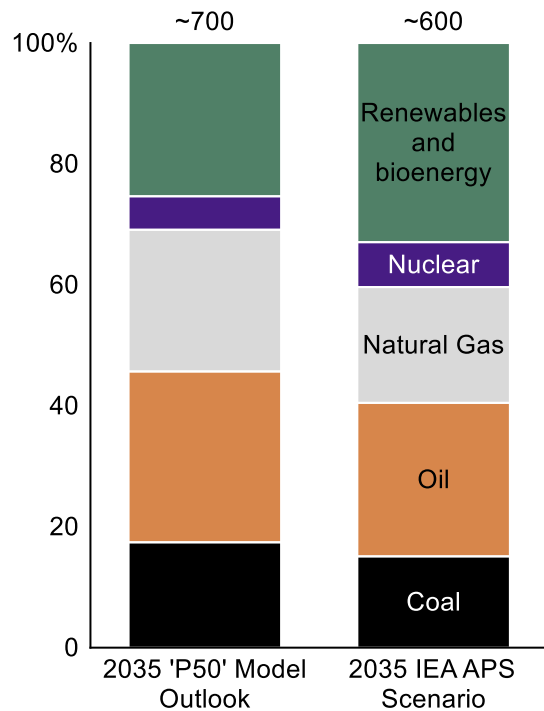
Global total energy supply (EJ)



Source: Intersect_{SM} Carbon & Energy Transition CGE Model; IEA WEO 2023

Despite Rapid Growth in Low-Carbon Energy, it's Not Enough

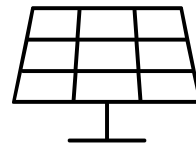
Forecasted Global Energy Supply (EJ)



Where We'll Land in 2035 if We Stay on 'P50' Path

Not enough renewables

Gap: 18 EJ

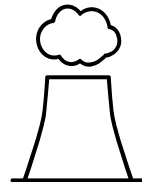


Enough solar to cover New Jersey

~70K more wind turbines

Underdeveloped nuclear

Gap: 5 EJ

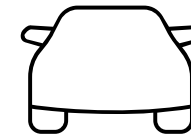


38 additional Vogtle power plants

~\$1-2 trillion in capex

Overreliance on oil

Overage: 50 EJ

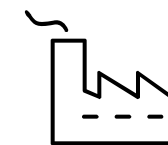


~13 million ICE vehicles

~8 billion barrels of oil

Too much gas & coal

Overage: 87 EJ



~50 trillion cubic feet of natural gas

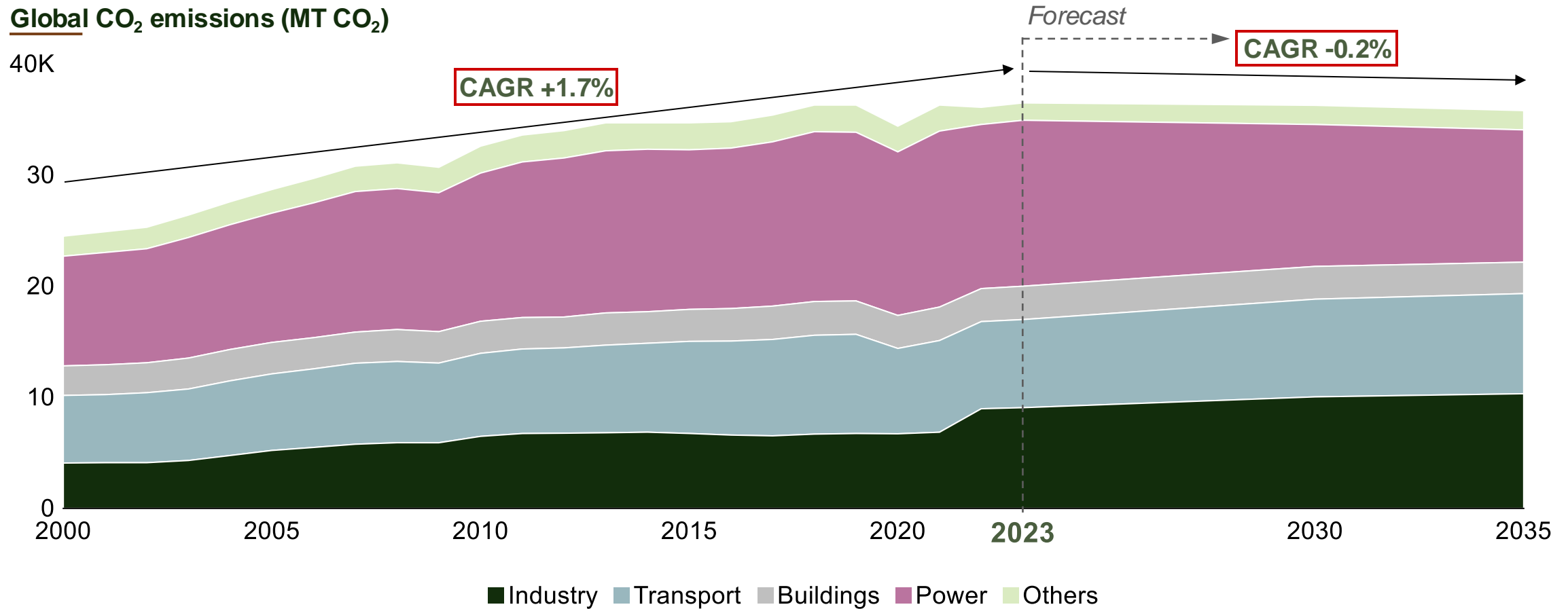
~1 billion tons of coal

Source: Intersect_{SM} Carbon & Energy Transition CGE Model; IEA

Developing Economies' Fossil Fuel-Powered Industrialization Offsets Developed Economies' Decarbonization

3 | EMISSIONS TRAJECTORY

Global CO₂ emissions (MT CO₂)



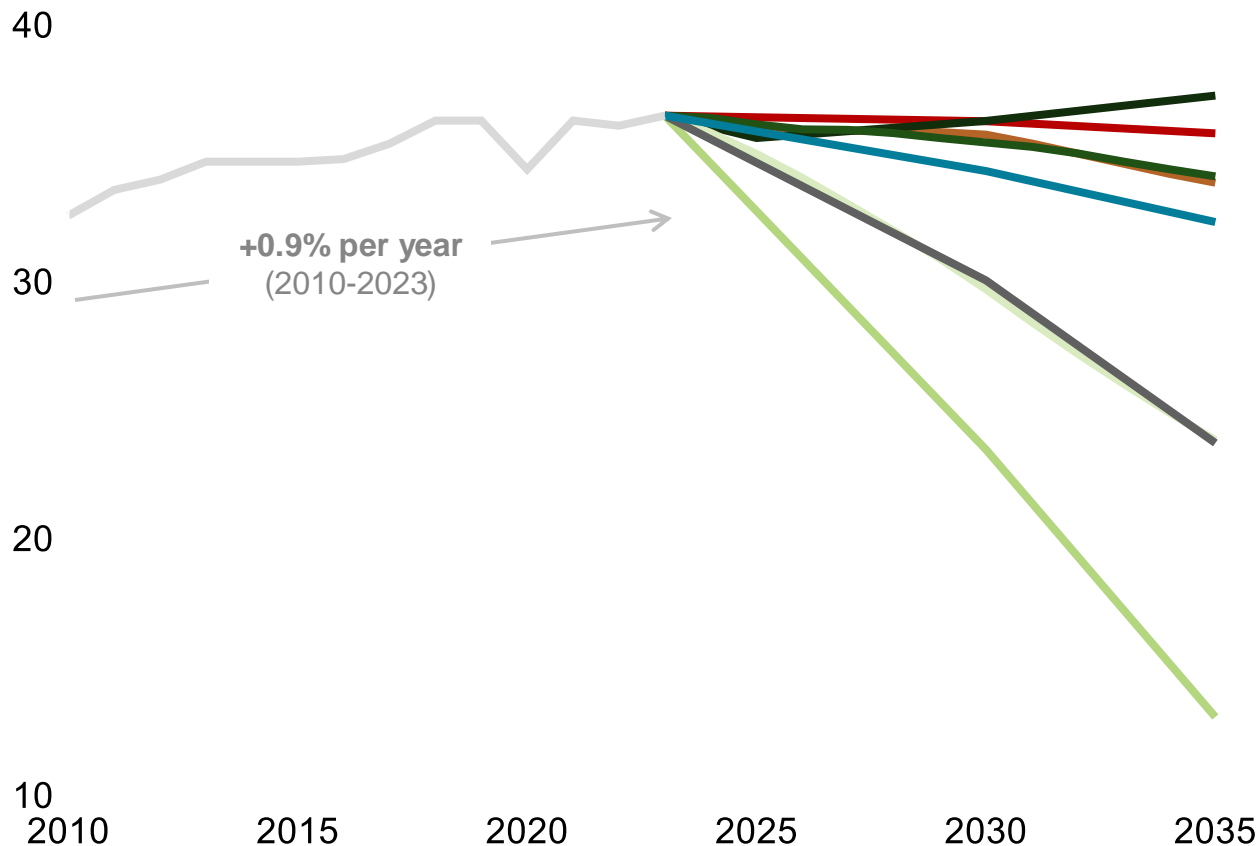
Source: Intersect_{SM} Carbon & Energy Transition CGE Model; IEA WEO 2023

<https://openminds203x.org/>

Global Carbon Emissions Likely to Decline Slightly by 2035

3 | EMISSIONS TRAJECTORY

Global emissions by scenario (Gt CO₂)



Growth per year
2023-2035

Scenarios without significant policy or tech shifts

— EIA: International Energy Outlook 2023	+0.2%
— OpenMinds 'P50' Outlook 2024	(0.2%)
— ExxonMobil: 2023 Outlook for Energy	(0.6%)
— BP: 2024 Energy Outlook	(0.6%)
— IEA: Stated Policies Scenario (STEPS) 2023	(1.0%)
— IEA: Announced Pledges Scenario (APS) 2023	(3.4%)

Scenarios with significant policy and tech shifts

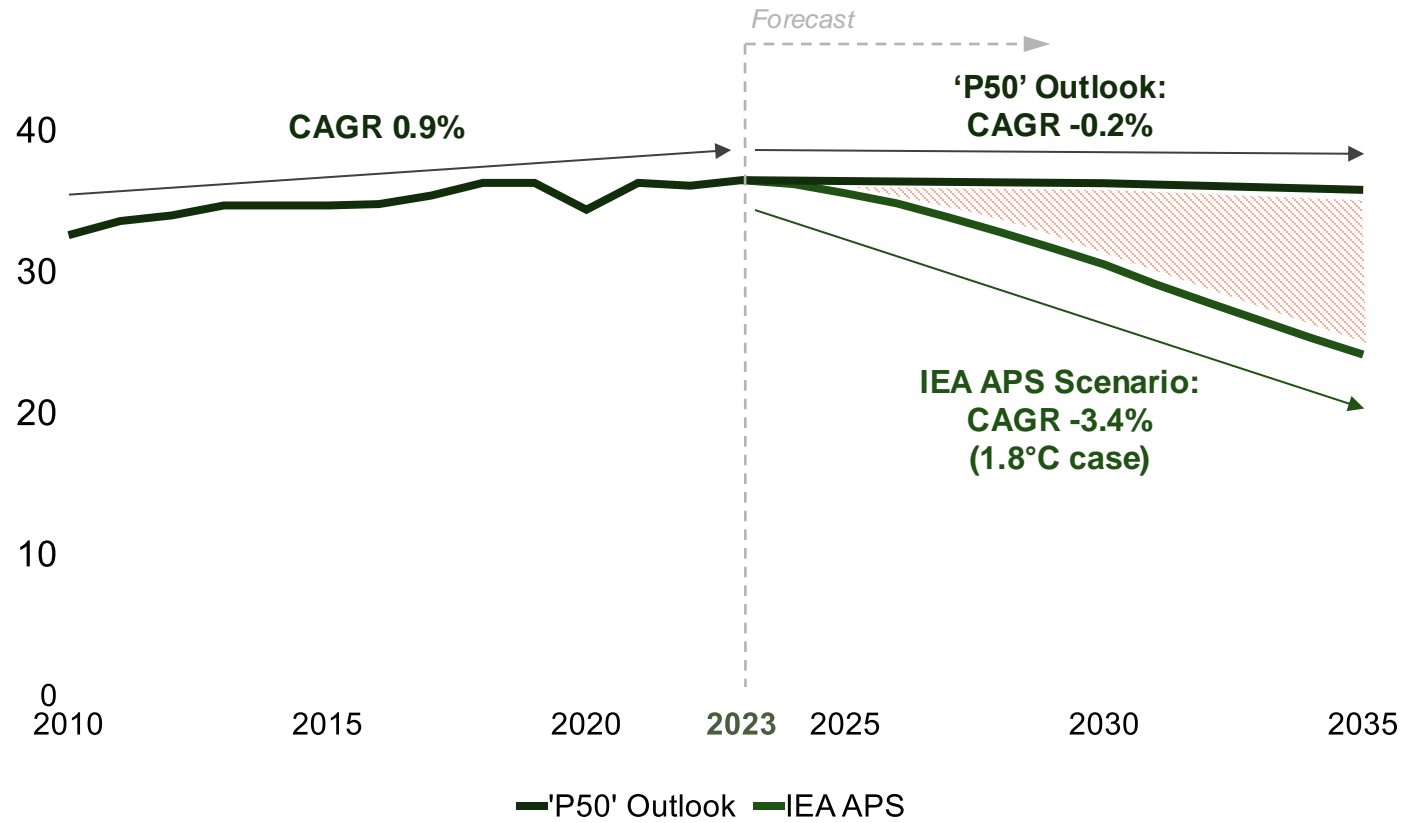
— IEA: Sustainable Dev. Scenario (SDS) 2023	(3.5%)
— IEA: Net Zero Emissions by 2050 (NZE)	(8.2%)

Source: BP Energy Outlook, 2021; ExxonMobil 2023 Outlook for Energy; International Energy Agency, World Energy Outlook 2023; EIA International Energy Outlook 2023

We're Bending the Curve, but Still Have a Big Gap

3 | EMISSIONS TRAJECTORY

Global CO₂ emissions (GT CO₂)



The gap through 2035

~66GT

Total global CO₂ emissions gap between the 'P50' Outlook and IEA APS scenario

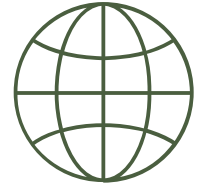
-14%

Total global CO₂ emissions reduction needed to stay on track from '23-'35

~\$16T*

Total social cost of CO₂ emissions gap from '23 to '35

Note: *Value is presented in 2023 USD using 2% discount rate
Source: Intersect_{SM} Carbon & Energy Transition CGE Model; IEA WEO 2023; Climate Action Tracker; EPA



Implications for Global Energy & Climate Outlook



Energy Demand...

is set to grow 15% by 2035, largely driven by developing economies

Oil Demand...

peaks in 2030, as the world passes a tipping point in EV adoption

Natural Gas Demand...

will grow in-line with total energy demand, maintaining its ~23% share through 2035

Renewable Energy...

share of energy mix is forecast to increase from ~15% to ~25% in 2035, as strong growth continues

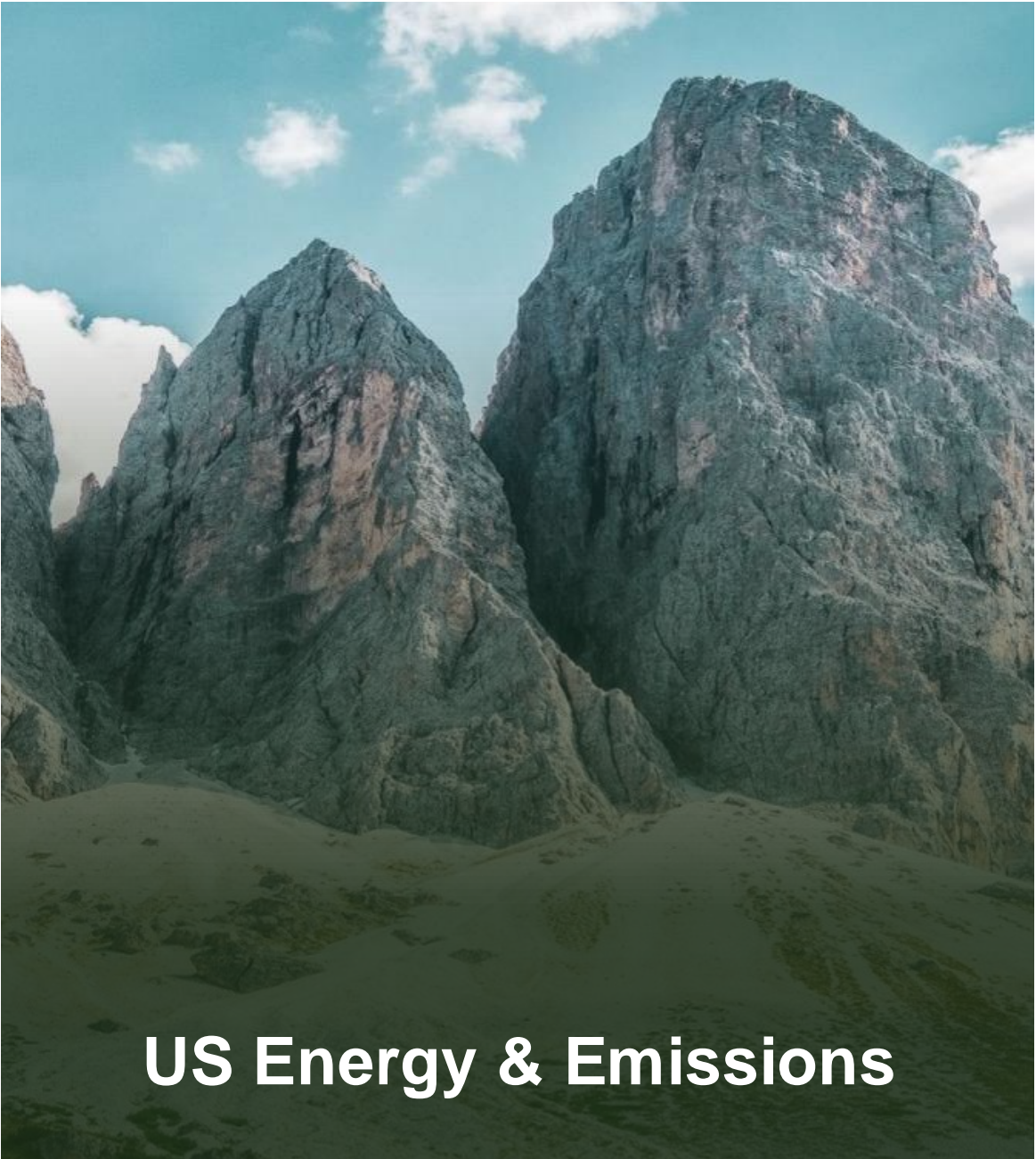
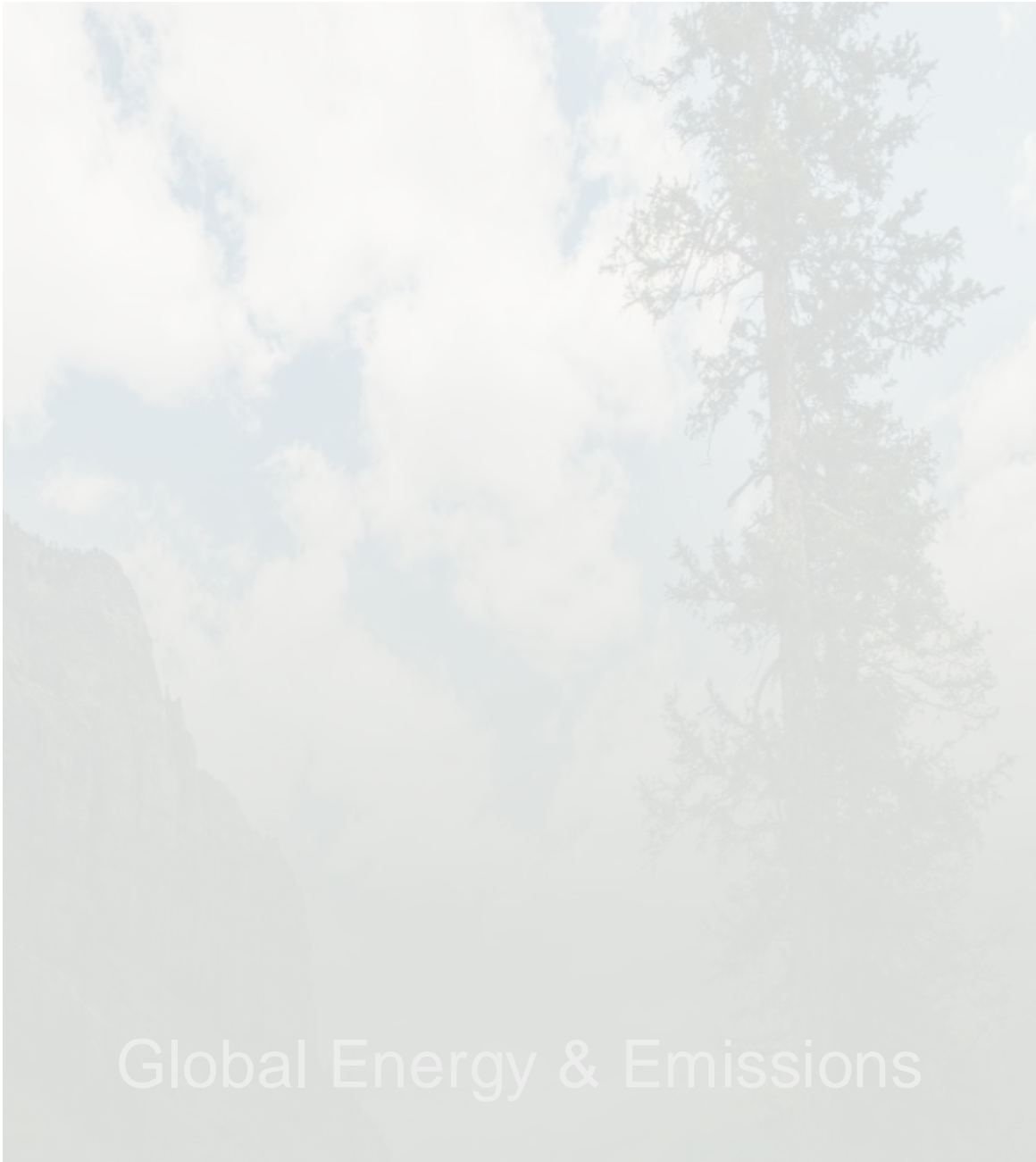
Carbon Emissions...

will largely remain flat, decreasing ~0.2% p.a. to reach ~35 Gt in 2035

Differing Priorities...

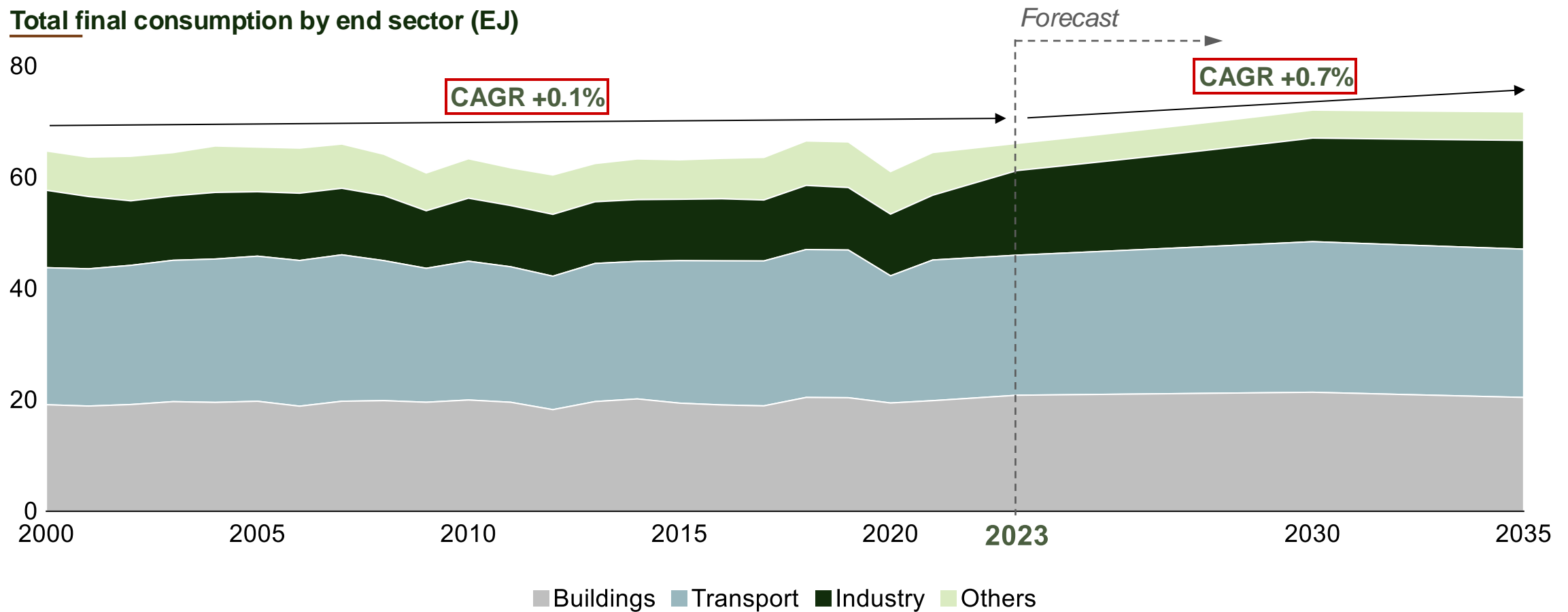
in developing and developed world, with former focused on energy access, latter on climate change





In the US, Rising Energy Demand is Expected to be Mainly Driven by Transport and Industry Sectors

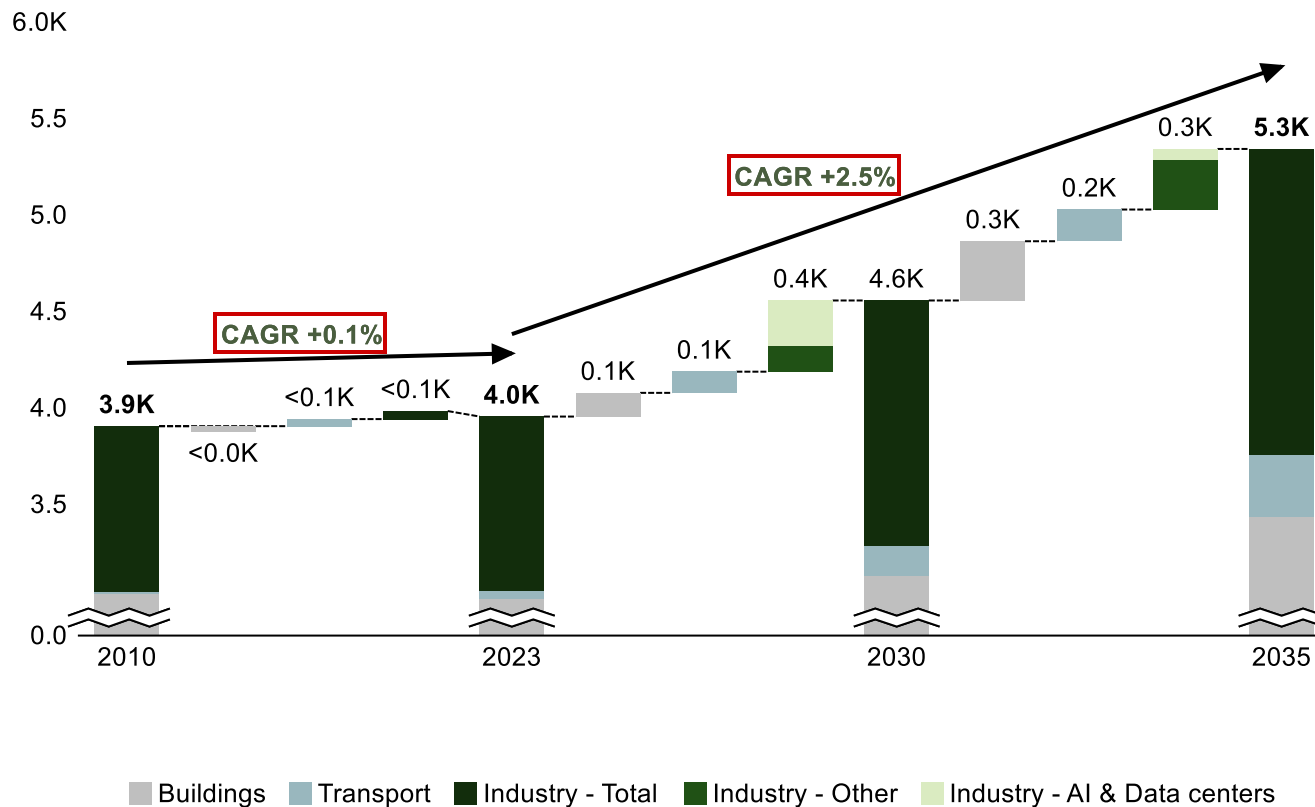
Total final consumption by end sector (EJ)



Source: Intersect_{SM} Carbon & Energy Transition CGE Model; IEA WEO 2023

Electricity Demand Expected to Grow by ~2.5% p.a., Driven by Data Centers, Increased AC Use, and EV Sales

US electricity demand (2010A-2035F, TWh)



+35%

'23-'35 Growth in Total US Electricity Demand

~410 TWh

from Data Centers & AI by 2035
8% of total, 30% of incremental demand

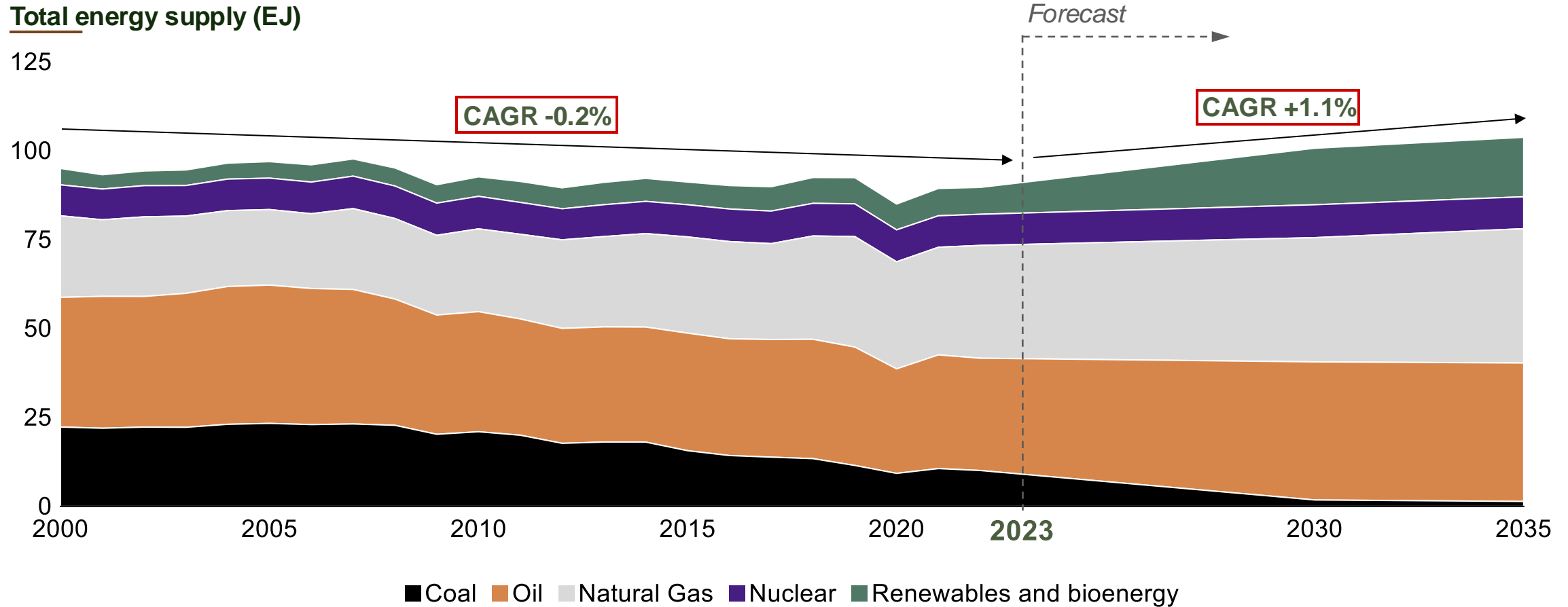
~320 TWh

from EV Transport by 2035
6% of total, 23% of incremental demand

Note: (1) "Buildings" only includes residential buildings; LDV = light-duty vehicles; ICE = internal combustion engine
Source: IntersectSM Carbon & Energy Transition CGE Model; Goldman Sachs

The US is Projected to Rapidly Retire Coal as an Energy Source, Replacing it with Renewables and Natural Gas

Total energy supply (EJ)



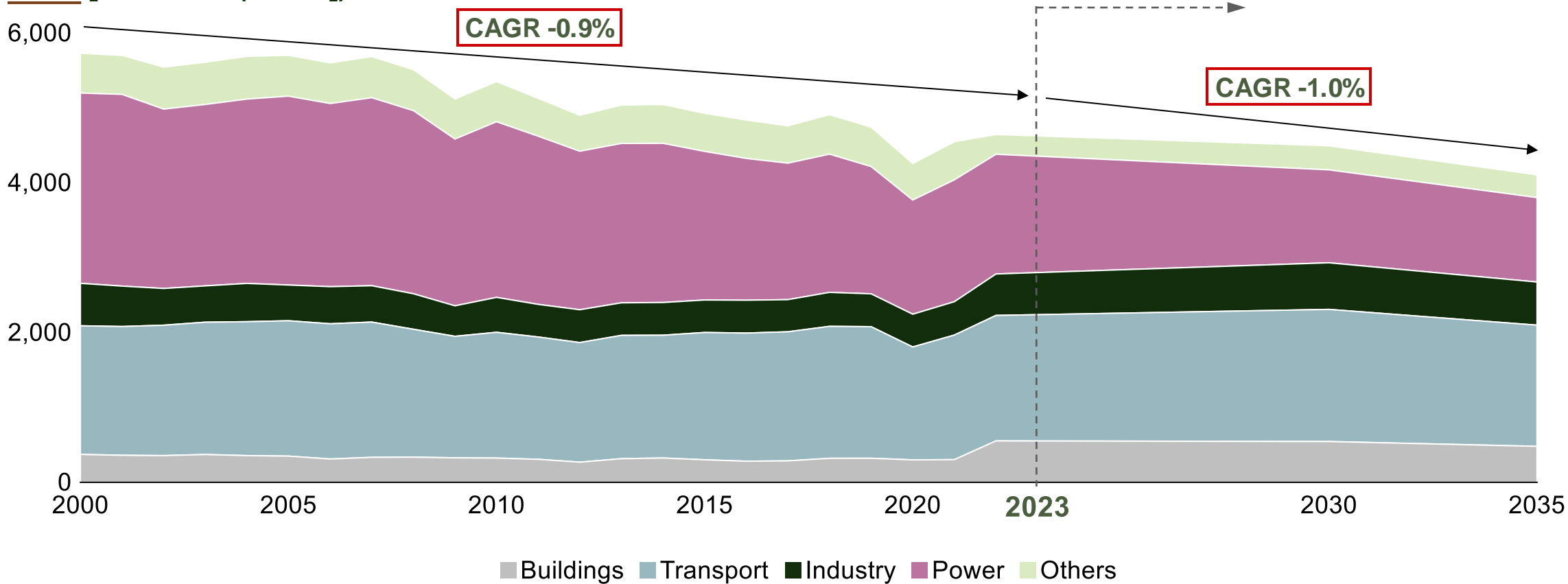
Source: Intersect_{SM} Carbon & Energy Transition CGE Model; IEA WEO 2023

US Power Generation's Continued Shift from Coal to Gas and Renewables Drives Lower Emissions

3 | EMISSIONS TRAJECTORY

/ PRELIMINARY

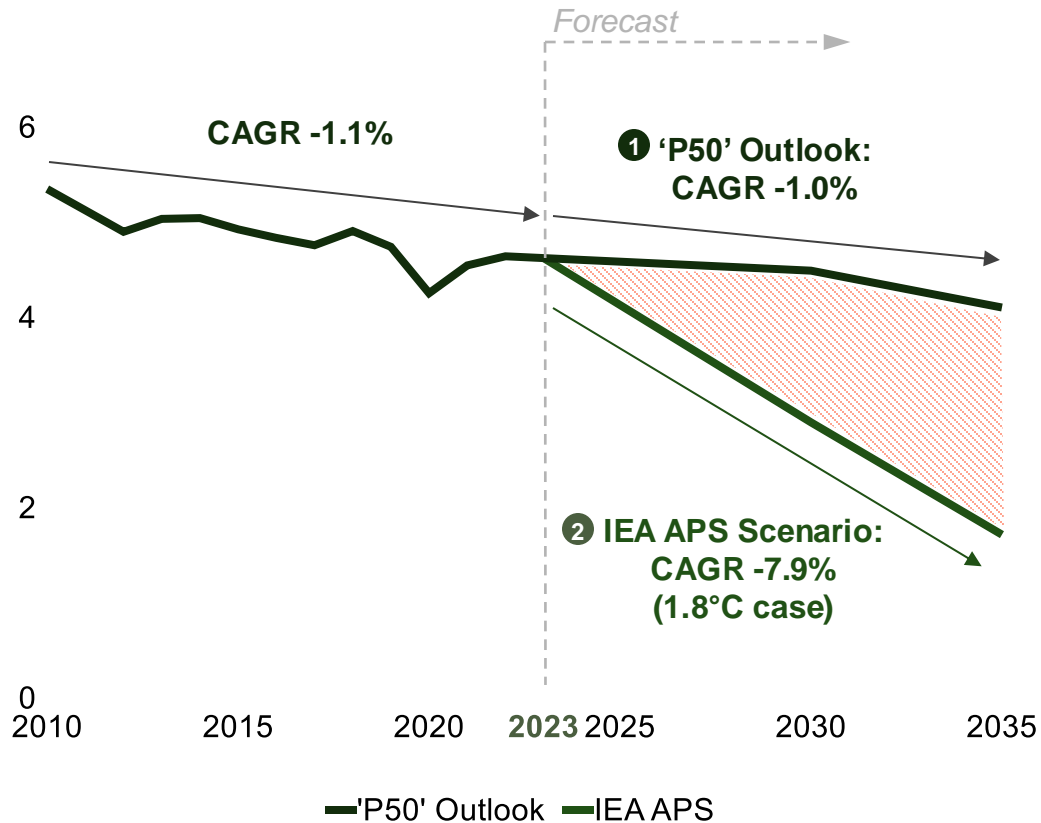
US CO₂ emissions (MT CO₂)



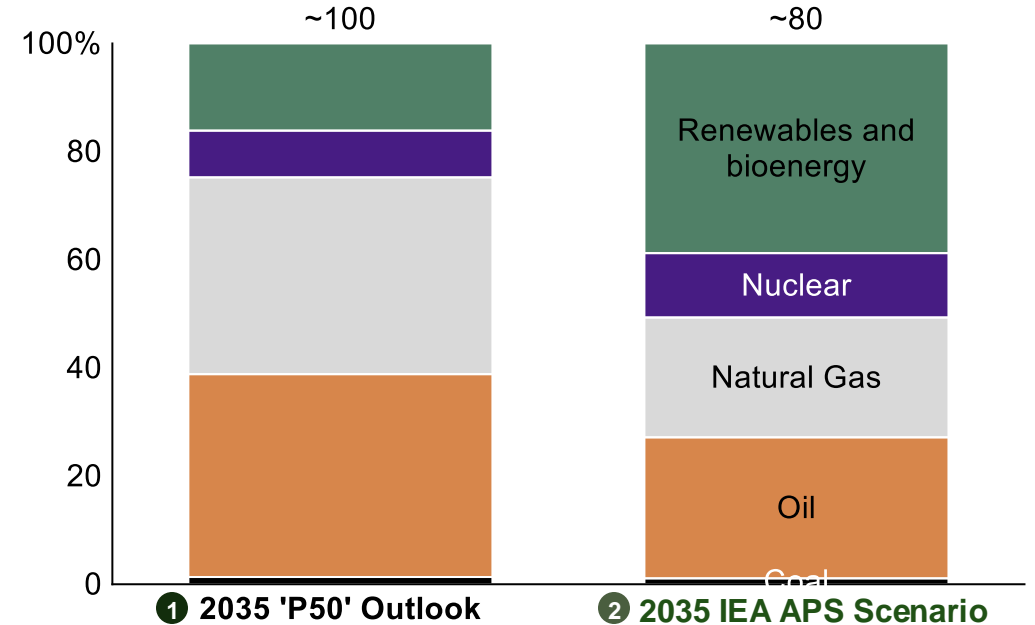
Source: Intersect_{SM} Carbon & Energy Transition CGE Model; IEA WEO 2023

Large Emissions Gap in the US Compared to 1.8°C Scenario Highlights Need For Rapid Low-Carbon Energy Expansion

US CO₂ emissions (GT CO₂)



Forecasted US Energy Supply (EJ)



Source: Intersect_{SM} Carbon & Energy Transition CGE Model; IEA WEO 2023

What's Needed to Close the Gap in the US

Solutions we're progressing with current OpenMinds Impact Projects

Add More Firm and Low-Carbon Generation



- **Accelerate renewables**
- Scale geothermal and advance SMRs
- Deploy long-duration storage
- Firm with gas peakers

Remove Emissions from Current Energy System



- **Maximize methane abatement**
- **Advance CCS deployment**
- **Progress coal-to-X switching**

Expand Electric Transmission Infrastructure



- **Streamline permitting**
- **Enable interconnection**
- Upgrade existing assets

Increase Energy Efficiency and Electrification



- Make buildings more energy efficient
- Install heat pumps
- Improve fuel economy standards and EV adoption
- Electrify industrial processes

Identify and Develop a New Generation of Leaders



- **Equip, empower, and foster innovation**
- **Grow a strong network across climate and energy**

Implications for US Energy & Climate Outlook



Energy Demand...

is set to grow 9% by 2035, with booming electricity demand a key driver

Coal Power...

continues to decline, although recent plant retirement delays will slow mix shift

Natural Gas Demand...

will grow roughly in-line with total energy demand, maintaining its ~35% share through 2035

Renewable Energy...

is forecast to nearly double from ~9% of energy mix today to ~16% in 2035

Carbon Emissions...

will decrease by ~11% to reach ~4 Gt in 2035 (-1.0% p.a.)

Energy Mix...

trajectory misaligned with 1.8°C forecast, requiring rapid implementation of solutions



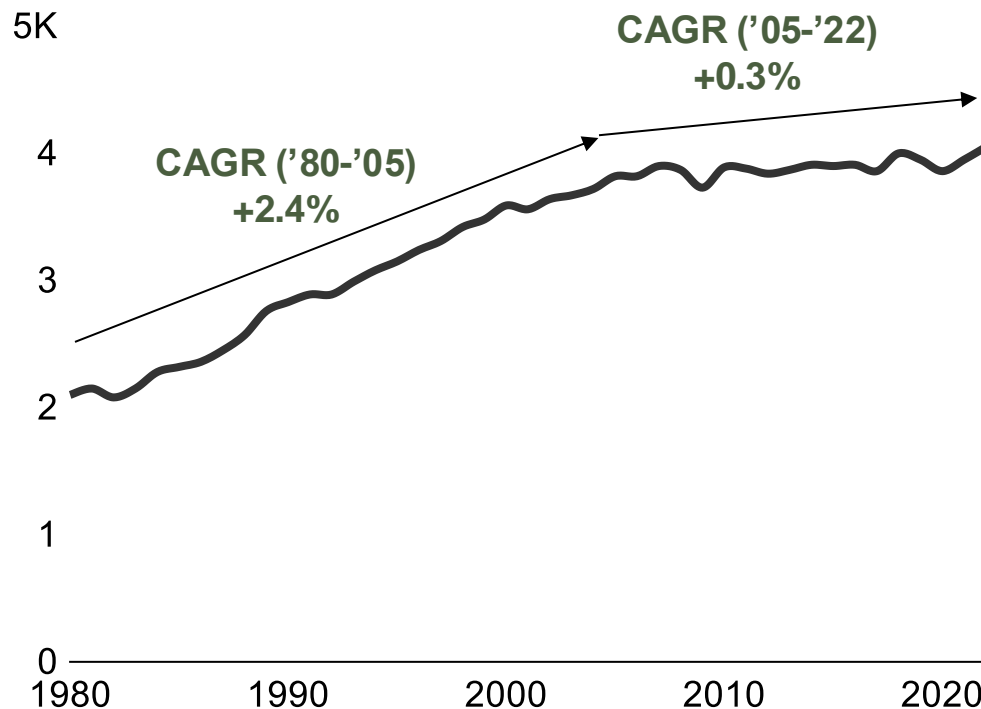


Appendix

Historically, US Electricity Consumption Has Increased as Real Prices Have Declined

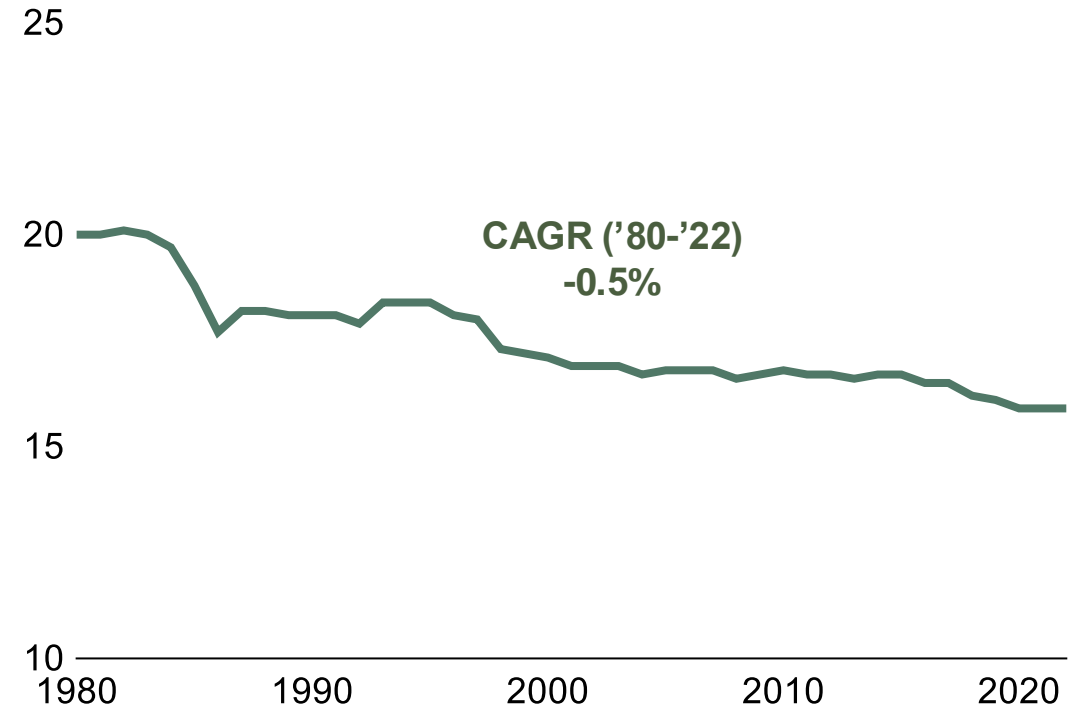
Electricity consumption plateaued after long rise

Annual US Electricity Consumption (TWh)



Real electricity prices have trended down since 80s

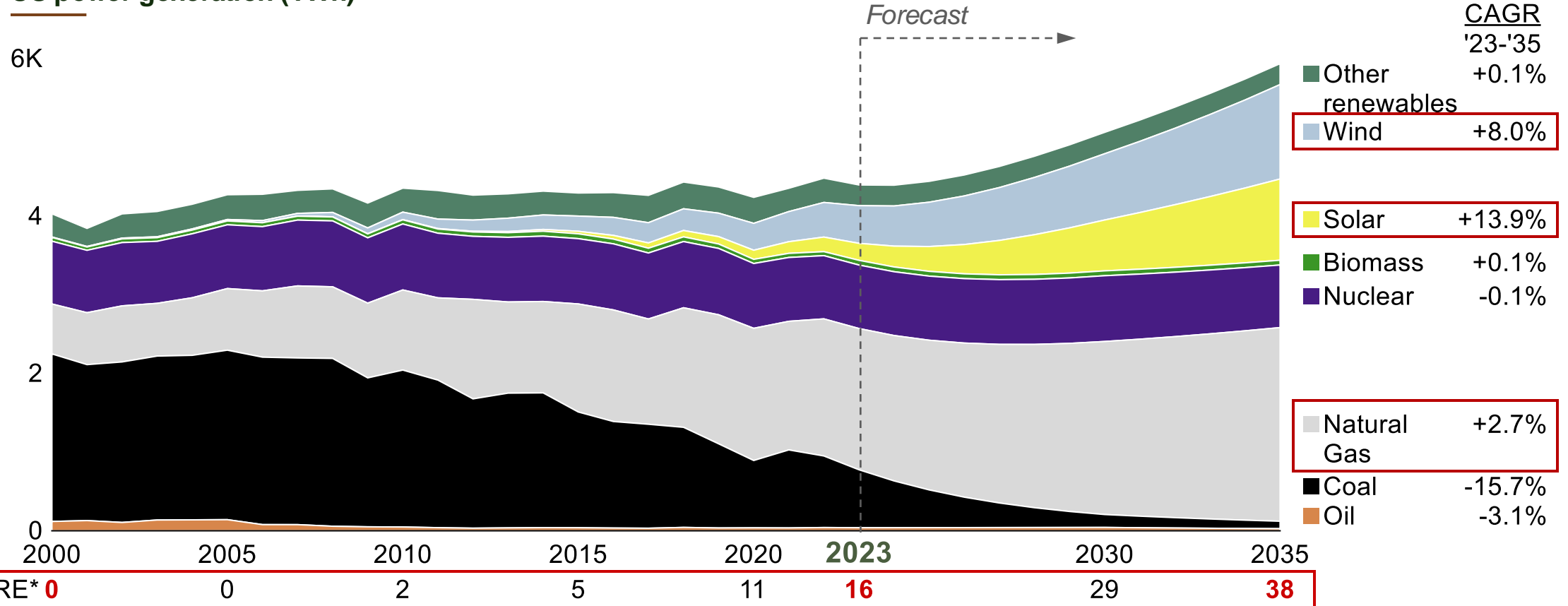
Real electricity prices (¢ per kWh)



Source: EIA

Wind and Solar are Expected to Grow by ~3x and ~5x Respectively by 2035, While Coal is Replaced by Gas

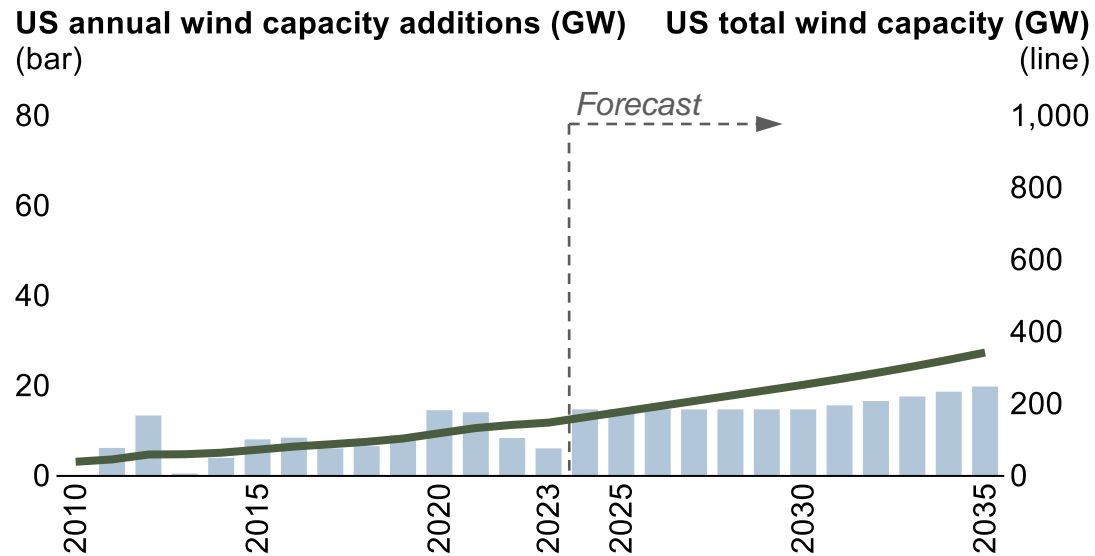
US power generation (TWh)



Note: (*) Variable renewable energy - includes percentage share of wind and solar combined; Other renewables include 'Hydropower'; IRA – Inflation Reduction Act
 Source: Intersect_{SM} Carbon & Energy Transition CGE Model; IEA

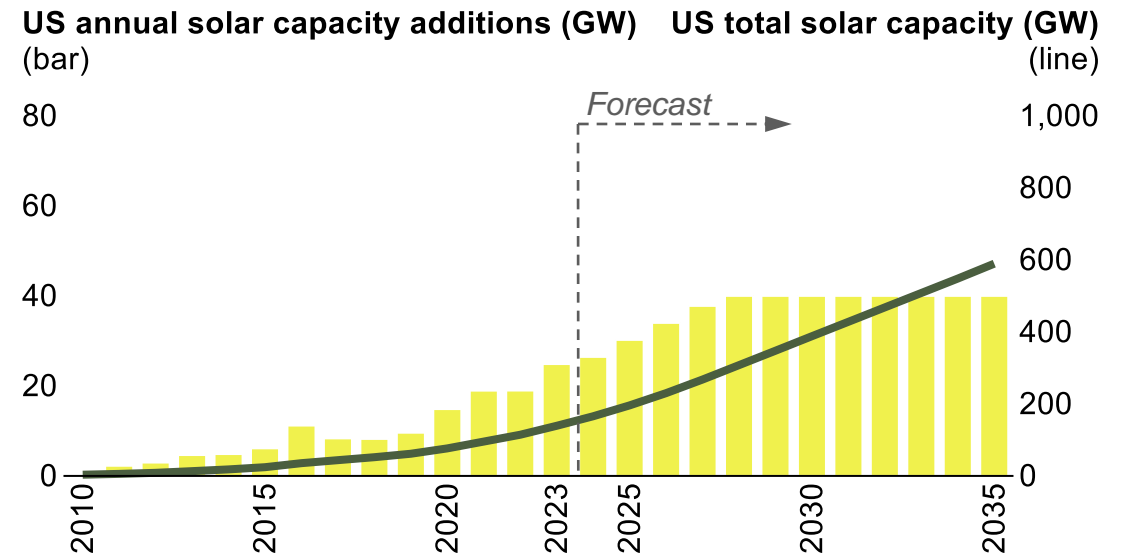
Solar Capacity Growth Will Continue to Outpace Wind

Wind capacity additions will flatline to 2030, before slowly accelerating



- Strong, but more moderate growth expected
- Elevated interest rates and increasing mix of costlier & longer-to-develop offshore wind drive deceleration

Solar capacity will more than double over the next five years



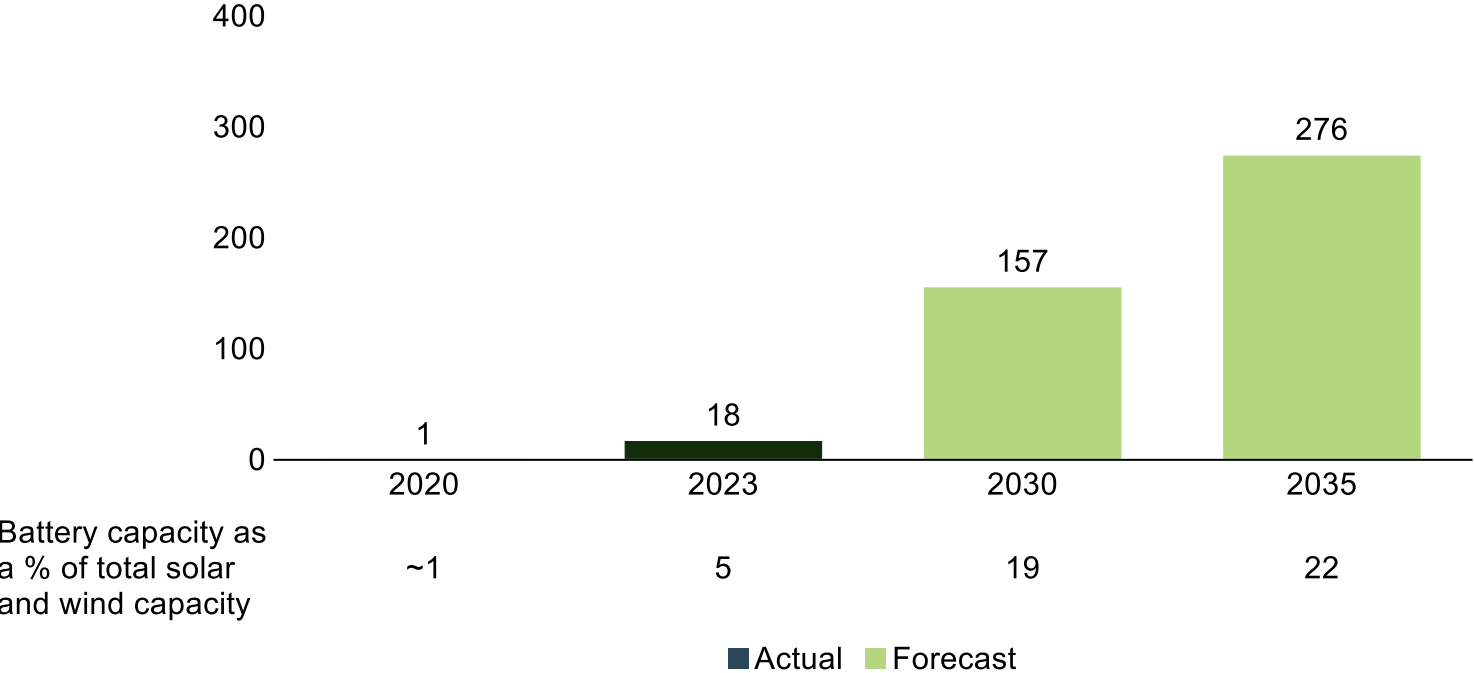
- Further cost reductions will continue to drive strong growth
- Growth beyond 2029 will level out due to US manufacturing capacity constraints (assumed to max out at 40 GW annually)

Source: Intersect_{SM} Carbon and Energy Transition CGE Model, IEA WEO 2023

The US Will Rely Heavily on BESS to Manage Intermittency

BESS outlook shows strong growth off small base

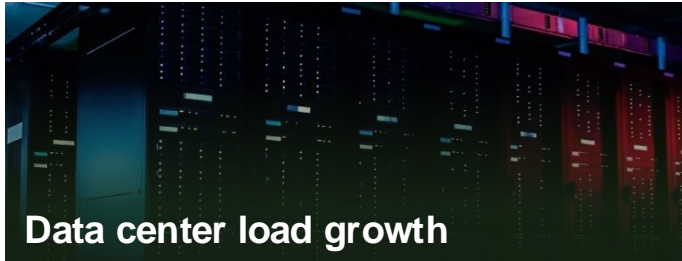
US Battery Energy Storage System (BESS) Capacity (GW)



- US is expected to have **similar share of renewables as other developed economies** by 2035
- Fragmented grid and nodal pricing are likely to cause **US to rely more on BESS** to manage intermittency
- **Forecast is highly uncertain**, dependent on extent to which other flexible supply and storage options are used (e.g., demand response, peak gas, hydrogen)

Source: Intersect_{SM} Carbon & Energy Transition CGE Model; IEA WEO 2023; EIA

6 Macro Trends are Shaping the Utility and Power Sector



Data center load growth

Data center load growth primarily driven by **rapid expansion, development, and change in the AI and cloud computing spaces**



Manufacturing load growth

Key drivers of manufacturing load growth are largely regulatory and geopolitical, incentivizing **reshoring** of and **clean technology** investments in manufacturing



Decarbonization

Increasing focus on **emissions reduction** and need to incorporate more distributed renewable generating mix (e.g., rooftop solar)



Aging infrastructure & resiliency

Antiquated systems across the US increasingly **require repairs and upgrades** in addition to new transmission and distribution



Resource constraints

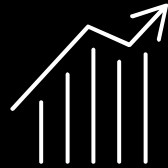
Competition for both skilled workers and material supplies are leading to a lack of resources to complete electricity investments in time to meet demand



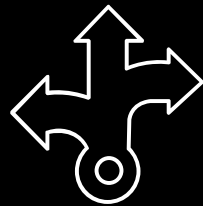
Affordability

Increasing challenges to the rate base model with added focus on maintaining overall **customer affordability** in the face of increasing real price of electricity and increasing share of a smaller energy wallet

Do you need a view of future supply, demand and price of energy and commodities over a 5-25 year time horizon?



Do you need to understand different scenarios under which the energy transition might evolve?



IntersectSM

can help answer these questions

With proven success across a range of use cases:

Oil and Gas Co.

Explored potential gas investment based on forecast energy and gas supply, demand and trade flows across multiple scenarios

Mining Co.

Developed strategy to ramp down coal assets based on forecast coal supply and demand across range of transition scenarios

Energy Co.

Defined renewables supply chain strategy based on forecast supply and demand of minerals critical to energy transition (e.g. Copper) and their implied supply chain risk

More case studies upon request...

Problem | The energy transition brings unprecedented uncertainty; including significant risks and opportunities

Negative shocks – potential risks



Carbon price

-10-40%

EBIT impact¹



Physical risks

-4.5%

value adjustment²

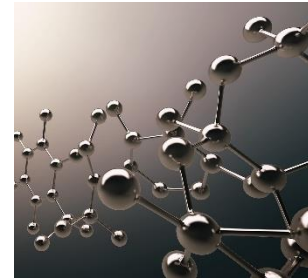


Reaching 1.5°C target

up to **\$900B**

of fossil fuel reserves may be stranded

Upside opportunities – potential markets



Hydrogen

\$165B

Market size 2027



Biofuels

\$150B

Market size 2024



Pivot to offshore wind

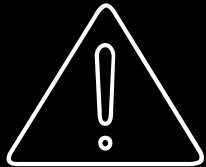
+23pp EBITDA %

2012-20 by transformation from O&G to renewables

Problem | Energy transition modelling is critical to climate adaption but not a stand-alone solution

01

Despite a more challenging global outlook **delivering on climate ambition** remains critical



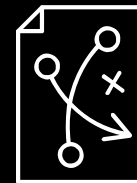
02

The interplay between sectors and regions is the only way to understand the full picture of the energy transition



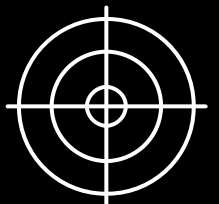
03

A top-down and bottom-up modelling approach allows for explicit choice of technologies while considering broader economic impacts



04

Corporates don't just need climate scenarios, but **clear signposts to guide strategic decisions**, differentiated by geography



Solution | Intersect_{SM} provides a nuanced approach to understand what matters to decision making under uncertainty

Intersect_{SM} enables strategic decision-making under uncertainty...

Scenarios | Underlying energy transition drivers of boundary scenarios

Driver	Unit	2050			
		Baseline	Intersect _{SM} EP&A	Intersect _{SM} P&T	Intersect _{SM} 1.5
CO ₂ emissions	Net Gt CO ₂	37	30	12	0
Wind and solar growth	TWh	-3400	-32,700	-45,000	-61,000
	% of power generation	12%	57%	66%	71%
Sustainable mobility	% LDV EV sales	14%	78%	93%	100%
	% HDV EV sales	2%	32%	65%	100%
Electrification of end-use	% electricity of final total consumption	20%	31%	43%	53%
Battery storage	GW	-60	-2,500	-3,500	-5,800
Energy efficiency	+ %yr energy intensity improvement	1.4	-2.3	-2.6	-3.3
Carbon capture	Gt	0.04	-0.5	-5	-8

Source: IFA (2015-2019), International Energy Agency (IEA) (2019), and various other sources. BAIN & COMPANY 17

...by understanding tipping points and monitoring signposts...

Use signposts and trigger events to monitor the evolving future state of levers

Signposts anticipate disruptive change

- Quantitative signposts:** a list of quantitative measures that can be tracked over time and that together predict future state of a key indicator/lever
- Trigger events:** a list of qualitative events that can trigger change in the key indicator/lever
- Signposts and trigger events help anticipate disruptive change and help see major market course corrections in advance

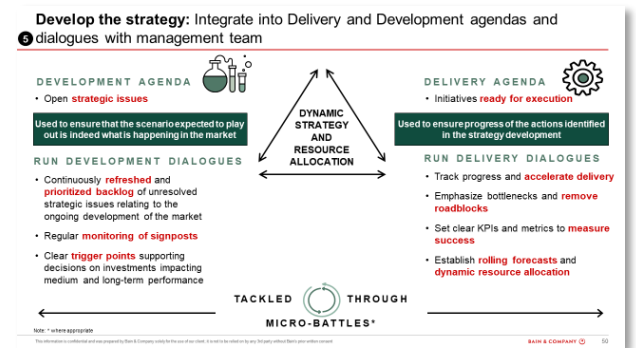
Traffic light indicates deviation from expectation

- Red (+/-):** Could fundamentally differ (+ or -) from our mid-case within planning horizon
- Yellow (+/-):** Could moderately to fundamentally differ (+ or -) within planning horizon
- Green:** Expected to remain on track with mid-case during planning horizon

Hundreds of variables could describe the trajectory towards future state, but only a limited number of signposts really matter

BAIN & COMPANY 43

... and creating and deploying playbooks



The energy transition landscape remains uncertain

We must understand different outcomes and sensitivities in energy transition decisions

Intersect_{SM} enables decision-making based on sensitivities

Develop signposts to predict future state of key levers

Identify triggers and the actions to take when hit

Track signposts regularly using dashboards

Ensure the governance is in place to act fast and remain agile

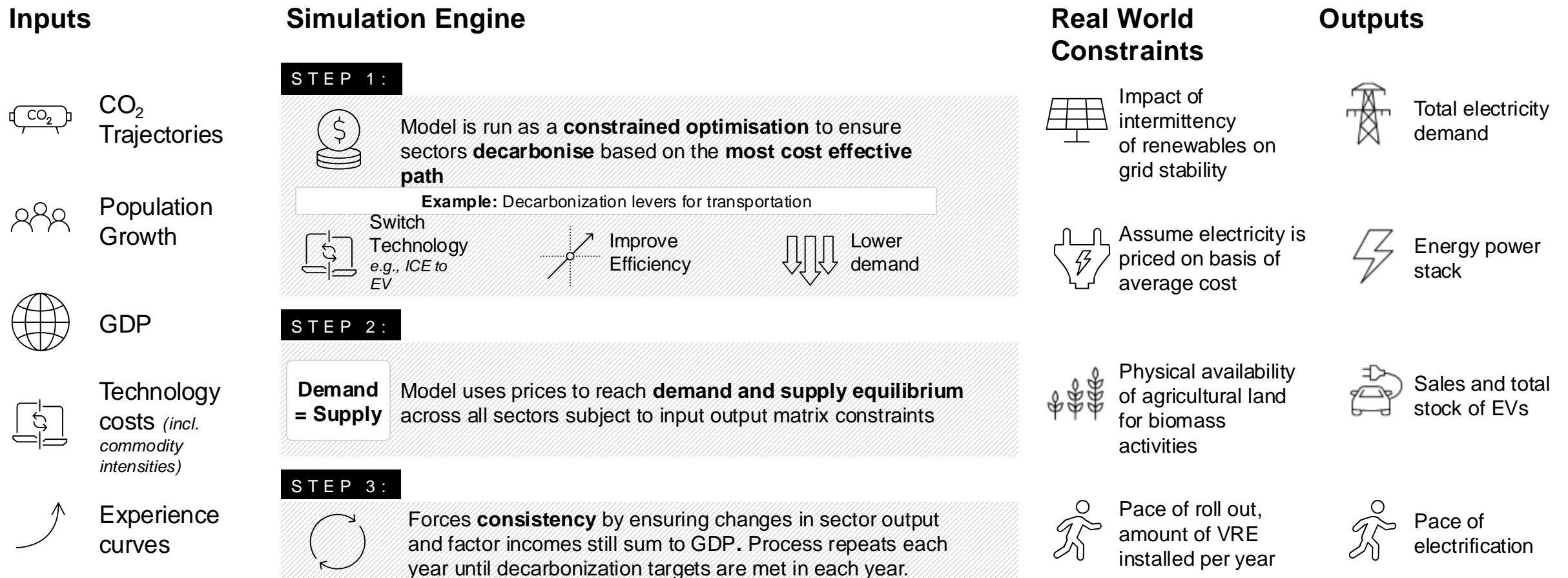
Quickly move when triggers are hit

Update the Delivery and Development agendas

Solution | The Intersect_{SM} Energy Transition model considers multiple inputs whilst factoring for real world constraints

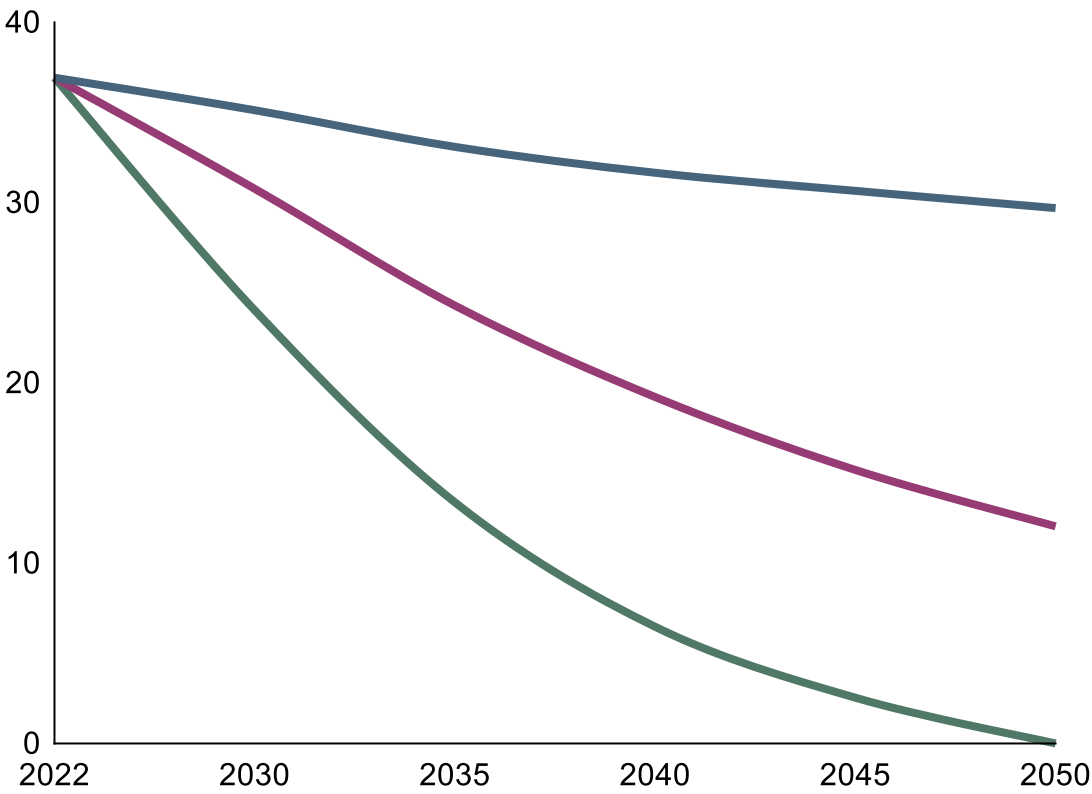


Decarbonisation based on most cost-effective path, limited by real world constraints



Scenarios | Intersect_{SM} can explore and model the energy transition through standard and custom scenarios

Global CO₂ emissions by scenario (Gt CO₂)



STANDARD TRANSITION SCENARIOS



Existing Policies & Actions (EP&A)

Progress in the energy transition at a rate similar to historic trends



Pledges & Targets (P&T)

Accelerated progress with the expectation that future stated pledges and targets will be met, including long-term net zero targets



1.5C Consistent

Further accelerated progress with policy and technology implementation that enables net zero by 2050

CUSTOM TRANSITION SCENARIOS



Custom scenario

Parameters of scenario to be agreed with Intersect_{SM} client

Note: includes industrial process and flaring emissions | Source: Intersect_{SM} Climate and Energy Transition CGE Model

Coverage | Intersect_{SM} outputs include major considerations for transition strategies, with more upon request

Outputs



- Energy and commodity supply, demand, and price
- Energy supply stack
- Investments and return on capital
- Trade flows
- Technology cost development
- Sector and country specific abatement costs
- Global and country MACC (Marginal Abatement Cost Curve)
- GHG emissions trajectories and carbon leakage

Regions



- Americas**
 - Canada
 - USA
 - Mexico
 - Brazil
 - Rest of C & S America
- EMEA**
 - European Union
 - United Kingdom
 - Rest of Europe
 - Russia
 - Rest of Eurasia
 - Middle East
 - South Africa
 - Rest of Africa
- Asia Pacific**
 - China
 - India
 - Japan
 - Australia, NZ, and Oceania
 - Rest of Asia

Sectors



- Energy sectors**
 - Electricity generation
 - Coal extraction
 - Gas extraction / distribution
 - Crude oil extraction
 - Refined oil products / chemicals
 - Hydrogen production
- Other energy-intensive sectors**
 - Mining
 - Steel
 - Construction
 - Other manufacturing
- Transportation**
 - Light duty vehicles
 - Heavy-duty vehicles
 - Air transport
 - Rail
 - Marine shipping
 - Pipeline
- Other goods and services**

Commodities



- Coal
- Crude oil
- Natural Gas
- Electricity, by type
- Gasoline
- Diesel
- Other major fuels (e.g., kerosene, fuel oil)
- Hydrogen
- Steel
- Selected non-ferrous metals critical to the energy transition (lithium, nickel, copper)

How it compares | While other transition outlooks exist, Intersect_{SM} improves upon the existing solutions in the market

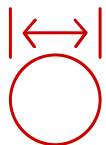
From transition scenario outlooks with clear drawbacks ...



Off-the-shelf data: organizations may have data cuts that do not meet their needs, data which is challenging to update or data missing important contextual information

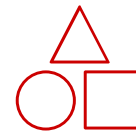


“Black box”: organizations are missing transparency into the assumptions behind their data and cannot test the sensitivity of outputs to specific assumptions



Sector siloes: many models focus on one sector, or the impact of one sector on the overall economy

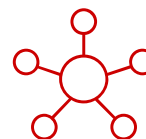
... to a state-of-the-art energy transition modelling capability



Flexible capability-driven offering: Intersect_{SM} can provide bespoke data and scenarios, a leave-behind tool with the potential for further revisions, and expert advice on the outputs and broader context


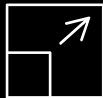



Transparent assumptions and sensitivities: underlying assumptions are clearly communicated to organizations and can be adjusted; the sensitivity of outputs to specific assumptions can be tested



Sectoral view in wider economy: Intersect_{SM} provides sectoral detail in addition to considering the interplay between sectors; when assumptions are updated, the outputs for all sectors change

Use cases | Bain teams using Intersect_{SM} support decisions across strategy, investment and supply chain

Capability	Example decisions	Example use case
Strategy 	How should we position ourselves 5 years from now?	Oil & Gas Co. defining a set of long-term corner scenarios to test strategy, business initiatives and investments
	What is the expected growth of our current portfolio?	Mining Co. developing strategy to ramp down coal assets
Investment 	How attractive is a target company's market?	PE fund considering acquisition of Pipeline Inspection Co and potential Oil, Gas, Hydrogen, and CCS pipeline demand
	Are some of assets at risk of being stranded?	Mining Co. exploring acquisition of transition mineral (e.g. copper, lithium) assets and risk of stranding
Supply chain 	How resilient is our current supply chain model?	Energy Co. assessing supply chain risk of critical minerals in multi-polar world
	How volatile are raw material prices expected to become?	Energy Co. negotiating pricing for future supply of green steel

Delivery | Intersect_{SM} is a capability with significant internal and external expertise

The Intersect_{SM} team has expertise across economics and strategy



James Nixon

Expert Associate Partner, Economist and Intersect_{SM} lead



Torsten Lichtenau

Partner, Global Head of Carbon Transition



Alasdair Robbie

Partner, Energy Transition expert



Dave Rennard

Partner, Director of Bain's global O&G Practice



Dayle Nel

Practice Senior Manager, Sustainability & Responsibility



Bjarke Lumby

Expert Senior Manager, lead economic modeller

Intersect_{SM} is supported by its partnership with Copenhagen Economics



- **Deep industry and strategy expertise** combined with **state-of-the-art economic modelling techniques**
- **Economic and policy analysis** to inform strategy for **particular industries in specific regional contexts**
- **Co-creation of analytical and transformational horsepower**, delivering results not reports